



GC Newsletter

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GSA'S 30-DAY PLEDGE

At a Northern Virginia Technical Council Business-to-Government Breakfast Meeting on Wednesday, October 11, 2006, the General Services Administration reaffirmed its commitment to bring the average time it takes businesses to get listed on its contracting schedules down to 30 days. The 30-day pledge was first made by Lurita Doan, the new Administrator of the General Services Administration, in June.

Getting onto a GSA schedule can be an expensive and lengthy process, taking from several months to a year. The bureaucratic hurdles can be especially frustrating for small businesses.

GSA will incorporate management methodologies such as Six Sigma or Capability Maturity Model Integration into its schedule approval process in an effort to accomplish this goal that could also apply to businesses seeking a modification of their existing schedule contract. The agency is to also start sending out acknowledgment of receipt letters to applicants within 24 hours.

John Johnson, the acting assistant commissioner for integrated technology solutions, who was representing GSA at the NVTC Breakfast added that he could not commit to the 30-day timeline. Businesses will have a role to play in meeting this 30-day goal, Johnson said. "We're also going to expect you all to be more timely in responding to any questions we have," he said.



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